



Why Pinpoint HRM for Humanforce

The HR Tech Project Experts for shift-based, frontline workforces

Pinpoint HRM is a niche, Australian-owned HR technology consultancy. Since 2004 we've helped organisations evaluate, prepare for, implement and optimise their people technology — over 850 projects delivered by a team of 85+ subject-matter experts and thought leaders. **We specialise in the services that sit around your Humanforce solution** — project delivery, resourcing, change management and optimisation. Successful transformation takes more than the platform: it takes clear future state design thinking, pragmatic change, clean data, robust integrations and a delivery partner who understands frontline operations.

As your partner, we're more than a System Integrator — we're your trusted adviser, well beyond go-live.

2004

Australian-owned since

850+

HR tech projects delivered

85+

HR tech specialists

30+

Humanforce projects in 3 yrs

#1

First HF partner in ANZ

Why partner with Pinpoint for Humanforce

- **First and most experienced partner in the region.** We were the first Humanforce advisory and delivery partner in ANZ, with 30+ projects across Workforce Management, Payroll, Talent and HR.
- **Project experts in shift-based workforces.** A dedicated in-house Humanforce team — consultants, project managers, business analysts and change managers — who know frontline, deskless and distributed teams.
- **Australian-born partnership.** Like Humanforce, we're proudly Australian-founded and purpose-built for local complexity: awards, pay rules and compliance for large, shift-based workforces.
- **Client-side strength when you need it.** Prime your project as Implementation Partner or embed our people as an extension of your team — with the tools, templates and 850+ projects' worth of lessons learned.

Services across the full lifecycle from business case to go-live and beyond

Evaluate & Advise

See the Humanforce platform and our team in action and assess fit against your priorities.

Prepare & Resource

Get ready, resourced and aligned for Humanforce project success from day one.

Implement & Change

Deliver as your implementation partner, or as an extension of your project team.

Support & Optimise

Optimise beyond go-live so Humanforce evolves with your business — not 'set and forget'.

WHAT MAKES US DIFFERENT

We're more than an Implementation Partner.

Our consultants combine Humanforce expertise with business analysis, project management, change management and client-side advisory services to help customers achieve meaningful business transformation - not just a technical go-live.

Through our UNIFY methodology, we align people, processes, data, systems, business units and project teams to a common future state and business outcome — supporting readiness and planning, solution design, configuration, data, integration, testing, training, change, go-live, hypercare and continuous optimisation.

Whether you are ...

Evaluating Humanforce

Clarify scope, confirm readiness, understand implementation effort and surface the risks that typically derail WFM, payroll and HR tech projects.

Implementing Humanforce

Lead the program with the right governance, design discipline, data migration, integrations, testing, training, change and go-live support.

Already using Humanforce

Optimise configuration, uplift adoption, strengthen BAU ownership, extend capability and build a practical roadmap for continuous improvement.

We add value on every project

The challenges we help you navigate

- Aligning stakeholder input across sites, functions, entities and operating groups
- Managing award, roster, time, attendance, payroll and leave complexity
- Migrating data from varied sources while improving quality and ownership
- Designing integrations across HR, payroll, WFM and downstream systems
- Building adoption strategies for non-office, distributed and frontline teams
- Establishing sustainable BAU ownership and in-house Humanforce capability

Proof in the field

Trusted by leading shift-based and frontline organisations including:



Melbourne
Racing
Club



KIDS
FIRST



MELBOURNE PARK

Most importantly, we're obsessed with project success. We measure ourselves by referenceable projects, happy clients and long-term partnerships.



"Delivering a project of this scale on time and under budget is an achievement in itself, but the partnership we built throughout the journey is what I'll remember most."

Ruby Miles — General Manager Operations, Human Resources, Melbourne Racing Club

Partnering for the long game: whether you're selecting Humanforce, implementing it for the first time, extending its footprint or optimising an existing environment, Pinpoint helps you realise the full value of your investment and build the capability to keep improving beyond go-live.

Talk to an HR Tech expert today.

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humanforce

